

Smart One Cloud ERP for Trading™

Package Powered by RISE with SAP S/4HANA Cloud, private edition

SAP® Qualified
Partner-Packaged Solution

New Ways of Running Your Business By SAP S/4HANA Cloud, private edition for Trading

ISS Consulting (Thailand) provides Smart One Cloud ERP for Trading™, an SAP-qualified partner-packaged solution powered by “RISE with SAP S/4HANA Cloud”. Smart One Cloud ERP for Trading Package offering helps make the intelligent enterprise a reality and simplifies the move to the cloud and helps in removing the business complexity effectively, the package also includes all-in user-based pricing and hyperscaler infrastructure allow quick scaling while eliminating sticky Capital Expenditures (CAPEX) and in-house deployment costs. With Cloud-based deployment allows for much faster implementation and realization of business benefits, typically start from 16 weeks, depending on the complexity.



**SAP Partner of The Year
2017 - 2020**

Business Challenges Smart One Cloud ERP for Trading™ Can Solve for Your Company

Disparate, stand-alone software systems.

- ▶ Streamline processes across all departments and entities involved in successful order-fulfillment.

Lacking supply chain management

- ▶ In commerce, supply chain management, the management of the flow of goods and services, between businesses and locations, inbound and outbound supply chain.

Global expansion complicated by software integration issues.

- ▶ Consolidate operational, sales, and financial information across multiple departments, sites, and international locations – to provide real-time visibility into business performance spanning your entire organization.

Outdated, manual and paper processes.

- ▶ Integrate local offices and subsidiaries with headquarters systems across multiple entities and borders to enable shared services, planning, and budgeting, profitability analysis.

Key Benefits

- ▶ **Faster deployment** with well-established conversion methodologies
- ▶ **Scalable performance**, operational reliability, infrastructure security, and lower total cost of ownership delivered with the hyperscaler of your choice
- ▶ **Access** to SAP Business Technology Platform to simplify integration and extensibility
- ▶ **Use of the full scope** of SAP S/4HANA Cloud with support for Trading Industry
- ▶ **Rapid savings** by ending maintenance payments on traditional perpetual licenses



Package Solution Overview

Company & Business Process Scenarios

- ▶ **1 Legal Company**
(One Company Code)
- ▶ **Business Process**
 - ▶ Procure to Pay
 - ▶ Order to Cash
 - ▶ Accounting to Report

Transformation on Your Terms and Your Timeline

Sales & Distribution

- ▶ Sale Order
- ▶ Delivery Order
- ▶ Billing
- ▶ Credit Management
- ▶ Sale Analytics

Procurement

- ▶ Purchase Requisition
- ▶ Quotation & Price Comparison
- ▶ Purchase Order
- ▶ Approval
- ▶ Procurement Analytics

Inventory Management

- ▶ Good Receive
- ▶ Good Issue
- ▶ Stock Transfer
- ▶ Batch Management
- ▶ Inventory Count
- ▶ Inventory Analytics

Finance

- ▶ General Ledger
- ▶ Accounts Receivable
- ▶ Account Payable
- ▶ Fix Assets
- ▶ Cost Center Accounting
- ▶ Profitability Analysis

Smart One Package

SAP S/4HANA Cloud, private edition

Investment Cost (THB)

Implementation	From 7M
Software Subscription License	From 7.5K /FUE /Month

Go-live Starting from 16 Weeks

For SAP S/4HANA Cloud, private edition *Dedicated system and SAP-managed services in private cloud*

- ▶ Hyperscaler / Datacenter of Choice
- ▶ Implementation Services
- ▶ Post Go-live Support (min 4 weeks)
- ▶ End-User Training
- ▶ Technical System Upgrades
- ▶ Software Upgrades

Service by SAP

- ▶ Software Support : Licenses, Cloud Connectors
- ▶ Hyperscalers Infrastructure Management : Scalability, Flexibility and Availability
- ▶ Technical Managed Services : High Availability, SLA: 99.7% (Production), 95% (Non Production), Technical System Operations, Technical Landscape Deployment, Technical Upgrade

*Min 40 FUE (Full Use Equivalent) & min 3 years subscription
*Microsoft Azure as default option

Optional Add-ons within RISE with SAP

Use annual Consumption Credits* of up to EUR16K (approx. THB 608K) to offset the subscription cost of

- ▶ SAP Intelligent Robotic Process Automation (SAP iRPA) Starter Pack, Service Cost from 400K THB.
 - 3 Bots

* Consumption credit also usable for other solution of SAP Business Technology Platform

- ▶ SAP Business Network Starter Pack,
 - 2,000 Documents
 - PO & Service Orders
 - Oder Confirmation
 - Invoice

Reccomended Add-ons

- ▶ SAP Analytics Cloud (SAC)
 - 25 Users
 - SAP Subscription fee 150K THB/Year
 - Implementation cost 650K THB
 - SAC 6 Standard Report
 - Enablement Training
- * Price excluding VAT
- ▶ ISS Application Manage Service (AMS), Service Cost from 60K THB/Month
 - Incident Ticket
 - Maximum 4 Man-Day/Month
 - Minimum 1 Year Contract

About ISS Consulting

ISS Consulting is a management and technology consulting firm that specializes in the implementation of SAP relate products. ISS was found in 1999. Currently we have more than 360 SAP experts in deep solution. As the SAP Platinum partner, ISS's range of digital transformation consulting service along with expertise developed over 20 years, we help our over 400 clients to navigate challenges successfully.

Our References



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